



(Lexington Amphitheater) ~~Requirements?~~ PRESIDENTS FORUM

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- Tom Topolski
- John Gallaway
- Lorraine Martin
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- Mary Ann Thompson
- Mike Tavitas
- LtCol Steve Rogers
- John Nunziato
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Vision

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**Transform Air Force IT
to Support the AEF concept**



END STATE

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- Be number one on battle field
 - Perform inside adversaries information cycle
 - Largest possible technology gap with adversary
- Continuous connectivity and situational awareness
- IT is a Warfighting strategic asset
- IT fully supports time sensitive operations
- No loss of capability while deployed
- Technology

Right information, right place, right time



Summary

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- Strategies
 - Requirements
 - Resources
 - Acquisition
 - Organization
- Tactics
- Opportunities

**Vision: Transform USAF IT to
Support the AEF**



TOP LEVEL STRATEGY

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- **Manage IT as a strategic Air Force enterprise asset**
 - Maintain tight control on Cross Function Core Infrastructure
 - Consolidate IT funding w/ implementation empowered at level commensurate w/ strategic asset and decisions
- **Define a uniquely tailored acquisition IT infrastructure to ensure technical vitality to ensure air dominance**

Senior leadership **must** communicate urgency and change required

- Rules are driven by enterprise planning



STRATEGY

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- REQUIREMENTS
 - Modify requirements process to model best commercial practices
 - “Market research”
 - Consider DISA, DLA, etc., as service providers
 - Do serious Make / Buy analysis
- RESOURCES
 - Re-assess Make / Buy decisions for IT core competencies
 - What do the Government staff need to be expert in?
 - What can be bought?



STRATEGY

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- Acquisition
 - Formal implementation of spiral acquisition development
 - “put some teeth in it”
 - little pieces
- Organization
 - Designate a single AF CIO decision maker to manage across enterprise
 - Define core processes for IT management
 - implement AF wide
 - measure
 - Someone owns process and power to enforce



TACTICS

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- Requirements
- Resources
- Acquisition
- Organization



REQUIREMENTS (Tactics)

- Shortened approval of Requirements PRESIDENTS FORUM
 - consensus building time
- Measure processing check points
 - CIO gets the measure!
- Set bar for x day SNS to SHS
 - coordinate with congress
- Separate
 - “AOC - weapon system”
 - pieces within - not in rigorous requirement process
 - funds for discovery



REQUIREMENTS CONT'D

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- “Combat Mission Needs”
 - use some of this fast cycle decision process
- AF Portal as an exemplar
 - more initiatives with similar top down direction
 - we will do X by Y date
- Define Core Requirements for IT in the AF
 - could we use the enterprise AF IT RFC ??
 - define the non-waivables



RESOURCE TACTICS

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- Industrial fund IT (fence \$, relinquish ownership)
- Portfolio Management
 - contract in chunks no more than 18mo (spirals)
 - within long-term partnership contracts
 - escape hatch if gets state of no longer strategic value
 - budget for funds to support “AF Corporate” initiatives within programs
 - use more mechanisms to “Cut the Cord”
- Establish link between manpower dollars and dollars to buy services to replace



RESOURCE TACTICS

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- Identify Government overhead explicitly
 - Budget for what is needed, ditch the rest
 - equivalent to a Disclosure Statement
- Consider new budget category
 - must be valued asset first
 - gives total visibility
- Assess Quality and Quantity of internal competencies
 - buy where we can



ACQUISITION TACTICS

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- Buy / Make
 - Buy preferred
 - heavy justification should be on the “Make”
 - divest of all capability not specifically required for Combat Ops
 - Release Ownership



ORGANIZATION TACTICS

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- CIO
 - not an appointee?
 - 5 year term, span administration
 - incentive plan, performance for enterprise success
 - SES position, report dotted line to OSD for each service
 - Report Solid line to Service Secretary
 - funding line control
 - not an AQ position
 - draw from industry (loaned executive) for CIO support



Org. Tactics

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- Consider formal certification - Professional IT
 - leverage industry programs
- Exchange with industry Program revitalization (2-way)
 - raised to higher level
- 11 AF Initiatives
 - build upon them, set goals, incentivize to meet
 - fo

TAKE IT TO THE NEXT LEVEL



OPPORTUNITIES

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- Requirements
- Resources
- Acquisition
- Organization



REQUIREMENTS OPPORTUNITIES

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- On-going senior dialog between government and industry
 - Include AF Lines of business (CINCs, Warfighters, and Congress)
 - Widen more than acquisition community
- Decision - Need - \$
 - get it together in AF
- Expose IT funding line and decision chain details to Industry
 - “SHOW US THE BUSINESS CASE”



RESOURCE OPPORTUNITIES

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- More usage of industry in Acquisition process, not just draft RFP
- Make CONOPs data available!
- Enable Industry to offer solutions / services
 - outside of state RFP
- Industry sponsor more forums on Technology, plans and business practice
 - “WEST COAST TRIP”



RES. OPPORT.

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- Enable industry on-going investment to influence ECP and next spiral content
 - “Smaller Chunks”
 - FEE / STRUCTURE / REWARDS IN-LINE
- Make disclosure statement available
 - industry can plan to it
- Government access to major IT initiatives
 - how funded and resourced is interesting
 - impact to business and effectiveness is more important



RES. OPPORT.

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- Leverage industry ROI / Business Case for employee self-service
 - capitalize on other “employer-of-choice” measures through IT
- More services opportunity with “Buy” first
- A business arrangement to get AF out of managing contractor return